

# NORWEGIAN-CANADIAN NAVAL BUSINESS DEVELOPMENT PROGRAM

## DETAILED AGENDA

### Sunday, September 21

- 13:00 – 16:00 **Royal Norwegian Navy Excursion to Site of WWII “Camp Norway”, Lunenburg, Nova Scotia**  
*Including Official Remembrance Ceremony at 14:30hrs*  
*Transportation Sponsored by Portsmouth Atlantic*
- 19:00 **Welcome Dinner at Five Fishermen Restaurant – Menu: “A Taste of Nova Scotia”**  
*Hosted by Mr. Mike Savage, Mayor of Halifax*  
*Sponsored by Kongsberg Protech Systems Canada*

### Monday, September 22

- 08:30 – 09:30 **Registration & Breakfast** *Halifax World Trade & Convention Centre*
- 09:30 – 09:40 **Welcome Address by Mayor of Halifax, Mr. Mike Savage** *“Doing Business in Nova Scotia”*
- 09:40 – 10:50 **SESSION I**  
**Ms. Wendy Gilmour** *Director General, International and Industry Programs (Confirmed)*  
**Mr. Roar Smedsrød** *Director for Industrial Cooperation Policy, NOR, MoD (Confirmed)*  
**CAPT Bjørn Egenberg** *Norwegian Naval Attaché to Canada, “RIMPAC Experiences” (Confirmed)*  
**RADM Patrick Finn** *Chief of Staff, Ass. Deputy Minister of Materiel, DND, “Canadian Navy Procurement Update and Outlook”*
- 10:50 – 11:10 **Networking Break**
- 11:10 – 12:00 **SESSION II**  
**Mr. Stephen Lund** *Vice President of Industrial Benefits, Irving Shipbuilding (Confirmed)*  
**Mr. Tim Page** *Vice President of Government Relations, Seaspan Shipbuilding (Confirmed)*  
**Mr. Stan Jacobsen** *Director, Global Defence and Security Sales, Canadian Commercial Corporation*
- 12:00 – 13:00 **Lunch**
- 13:00 – 14:30 **SESSION III**  
**Panel Discussion: “Industry Best Practices & Possibilities for Inter-Organization Cooperation”**  
*Moderator: Mark James, James & Associates*  
**Mr. Svein Berg** *Director, Region Americas, Innovation Norway (Confirmed)*  
**Mr. Torbjørn Svengård** *Director, Norwegian Defence and Security Industries Association (Confirmed)*  
**Ms. Michelle McDonald** *Director, Atlantic Canada Opportunities Agency (ACOA) (Confirmed)*  
**Ms. Janet Thorsteinson** *Director, Canadian Association of Defence & Security Industries (CADSI) (Confirmed)*  
**Mr. Glenn Copeland** *The Atlantic Alliance of Aerospace & Defence Associations (AAADA) (Confirmed)*  
**Featured Norwegian Company** *Inge Paulsen, Light Structures Inc. (Confirmed)*  
**Featured Canadian Company** *Al Dillon, Portsmouth Atlantic, “Canadian Engagement on the Norm. Logistics Support Vessel”*
- 14:30 – 14:50 **Networking Break**
- 14:50 – 15:50 **SESSION IV**  
**Mr. Randall McGregor** *President R.J. McGregor and Associates, “Doing Maritime Business on the West Coast” (Confirmed)*  
**Mr. Cornell Pich** *Director of Strategic Business Development, Kongsberg Protech Systems (Confirmed)*  
**Mr. Nick Burchill** *Sales Manager, Kongsberg Maritime (Confirmed)*
- 15:50 – 16:00 **Wrap-up by Moderator Mr. Mark James, James & Associates**
- 19:00 **Captain’s Reception onboard HNoMS Fridtjof Nansen Frigate (by invitation only)**  
*Docked at the Canadian Forces Base, Halifax*  
*Speaker: Tobias Svenningsen, Minister Counsellor, Royal Norwegian Embassy (Confirmed)*

### Tuesday, September 23

- 09:30–12:30 **Site Visit & Tour at IMP Aerospace (including lunch)**
- 13:00–14:00 **Featured Business Presentation by Irving Shipbuilding Inc.** *Stephen Lund, VP Industrial Benefits*  
*“Virtual Tour of Halifax Shipyard”*  
*“Insights on Irving Business Opportunities Relating to National Shipbuilding Procurement Strategy (NSPS)”*
- 14:00–17:00 **Business-to-Business Meetings** *Halifax World Trade & Convention Centre*
- 19:00 **Closing Dinner** *Sponsored by Industry Partners*



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